

## **Street Level Ethics**

**(Thursday, 11/10/16 8:30 a.m. to 11:30 a.m.)**

This course is designed to satisfy the NCDOI mandate for Ethics continuing education. What does it mean to act ethically? What are the different levels of ethical behavior (legal, personal, professional)? This course will include a review of the basic elements of ethical behavior, codes of ethics for insurance professionals as well as our ethical duties to our companies vs our customers. We will also examine real-life situations that agents can find themselves in and explore the various options that we can take in those situations.

## **Cyber Gaps, UAS's and TNC's**

**(Thursday, 11/10/16 1:00 p.m. to 4:00 p.m.)**

This course discusses three emerging topics: cyber exposure other than data breach, airborne drones exposures with current coverages and exclusions, and ride-sharing exposures and related insurance issues.

## **Fundamentals of Strategic Planning**

**(Thursday, 11/10/16 1:00 p.m. to 5:00 p.m.)**

Strategic planning means different things to different people. To some it means creating vision and practicing values. To others it means setting deadlines for action items and managing changes. Whether you come from the more philosophical end or the task-oriented end, strategic planning does include moving the company forward toward a shared vision through agreed-upon goals and objectives. (4 hours)

This course qualifies for IAIP Education hours for DAE and CIIP designations.

## **Just the Facts – Become NFIP and Flood Insurance Savvy**

**(Friday, 11/11/16 8:30 a.m. to 11:30 a.m.)**

(Intermediate – 3 credit hours)

*Just the Facts* provides attendees with a basic understanding of the National Flood Insurance Program. The course opens with a history of the National Flood Insurance Program, how the program came about and why. Discussion then moves on to how the program works with regards to the guidelines, regulations and coverages, as well as underwriting information and much more.

The course is designed to give those who have little or limited knowledge of the National Flood Insurance Program the basics to get started. For those who deal with the program on a regular basis, a wider understanding of the program and its intricacies should be acquired.

The objectives of this seminar are to provide participants with the knowledge, skills, and understanding to:

- Comprehend the Standard Flood Insurance Policy
- Provide attendees with knowledge of the rules and regulations of the National Flood Insurance Program

Within IAT Insurance Group, are two Write Your Own (WYO) Carriers, Occidental Fire & Casualty and Service Insurance Companies, authorized to participate in the National Flood Insurance Program (NFIP). Aon-National Flood Services is the proud administrator of IAT's NFIP flood program and NFS Edge Insurance. NFS Edge is an affiliate of National Flood Services and provides insurance agents and broker partners with exceptional private flood insurance options.

**IAT is the sponsor of the booklets for this CE course**

# North Carolina Association of Insurance Professionals

## 2016 Education Course Registration

Course: Street Level Ethics – 3 hours Thursday, 11/10/16 8:30 a.m. to 11:30 a.m.

Course: Cyber Gaps, UAS's and TNC's – 3 hours Thursday, 11/10/16 1:00 p.m. to 4:00 p.m.

Above (2) classes \$45.00 member/\$80.00 non-member

Course: Flood – 3 hours Friday, 11/11/16 8:00 a.m. to 11:00 am.

Compliments of National Flood & IAT Insurance Group

Course: Fundamentals of Strategic Planning Thursday, 11/10/16 1:00 p.m. to 5:00 p.m.

Above class is part of the CLP series for IAIP and for CE for DAE or CLP designation - \$60.00 per student  
(printed copy & snack)

Course Name: \_\_\_\_\_ Date: \_\_\_\_\_

Registrant's Full Name (as shown at the Department of Insurance in order to receive CE credit):

\_\_\_\_\_ Name for Badge: \_\_\_\_\_

E-mail: \_\_\_\_\_ Designations: \_\_\_\_\_

NPN: \_\_\_\_\_ Date of Birth: \_\_\_\_\_ SS# (last 4): \_\_\_\_\_

Agency/Company Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Phone Number: \_\_\_\_\_

***PAYMENT INFORMATION – Must send with class registration to: 2016 NCAIP  
Convention Fund c/o Pam Grimes 44 Penwood Road Willow Spring, NC 27592***

Amount submitted: \$ \_\_\_\_\_  Check Enclosed – Payable to 2016 NCAIP Convention Fund

MasterCard  VISA  Discover  American Express (**FEES APPLY FOR CREDIT CARDS**)

Credit Card Number: \_\_\_\_\_

CVV2 Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

Complete Credit Card Billing Address: \_\_\_\_\_

**\*\*\*PLEASE NOTE THAT IF YOU USE A CREDIT CARD, THERE WILL BE 3.75% CHARGE PLUS .15 CENT  
FOR USE OF THE CARD IN ADDITION TO THE CLASS CHARGE. PLEASE CONTACT PAM GRIMES AT  
919-747-7788 OR [PGRIMES@VFISNC.COM](mailto:PGRIMES@VFISNC.COM) FOR QUESTIONS.**